



global lodging **PROGRAMS**

Reduce Costs, Gain Insight, and Optimize Hotel Spend

ADTRAV offers custom-designed hotel programs for both standard business and long-term travel. We focus on reducing costs, negotiating rates and amenities, and maximizing the value of your hotel spend. Our highly proficient team of industry professionals utilize their experience and knowledge of the current market to advise of opportunities and areas for development.

An ADTRAV-managed lodging program will provide peace of mind to your travel team, reduce workload and strain on internal resources, and allow your travel manager to focus on other critical duties.

Your employees will also reap the benefits: Our amenity-negotiating skills will ensure your travelers have what they need while on the road, enabling them to fire on all cylinders.

www.adtrav.com

SERVICE HIGHLIGHTS

- » Complete hotel RFP services, including program requirements, property responses, negotiations, and contract award.
- » Benchmarking to ensure your negotiated rate is competitive, including property-level comparative rates to other corporations.
- » Online booking tools that can be configured to highlight preferred negotiated rates.
- » Hotel-spend consolidation and data analysis that supports negotiations to create real cost savings.
- » Multi-point negotiations on rates, cancellations, amenities, and miscellaneous fees.
- » Industry-preferred Cvent/Lanyon RFP negotiation tool.
- » Rate integrity audits that ensure program terms and conditions are met.
- » Professional tailored analysis, servicing, and overall hotel program management.
- » Preferred hotel program traveler directory.