



account MANAGEMENT

At ADTRAV, we believe a travel management program is only as good as the support it receives. That's why a major piece of the ADTRAV delivery promise is high-touch services. Travel is a fast-changing industry that requires nearly constant innovation to maximize ROI.

From the discovery process through implementation and beyond, our client consulting professionals proactively refine your program through strategic recommendations and analysis. From annual program reviews to an in-depth understanding of your program, your Global Account Manager (GAM) will serve as the single point of contact for any ADTRAV support.

With more than 100 years of combined experience, there's no situation this team hasn't seen. Dedicated to maximizing efficiencies and bringing actionable data to your travel program, our GAMs are well-trained, industry savvy, and focused on excellence.

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ENSURING SUCCESS THROUGH SEASONED TRAVEL EXPERTS

PROGRAM GUIDANCE

Through constant reporting, your account manager will make recommendations to improve policies, gain control over spending, and increase future savings.

CONSULTATIVE SERVICES

Throughout the life of the partnership, your account manager will proactively provide policy consultation, unused ticket management insight, contract negotiation support, and reporting analytics to continually refine and optimize your program.

TRAVELER SATISFACTION

Utilizing our suite of traveler satisfaction and agent performance tools, your GAM will continually work to ensure traveler happiness and improve your operational processes.

Set Your Program Up For Success

For most companies, T&E (travel & expense) is the second largest expense behind payroll. The good news is that it can largely be controlled—if you have the right tools and expertise. The bad news is a lot of companies don't. Effectively managing a corporate travel program requires experience, smarter technology, and quite frankly, more staff. Your ADTRAV GAM is the bridge to maximum program performance and spend optimization.

Your GAM serves as the gateway to ADTRAV's technology, knowledge base, and agent support network. If you're looking for quantifiable savings, convenient and value-added services, enhanced data visibility, increased automation, and happier travelers, ADTRAV's client consulting division is here to make it happen.

An Industry Leader **Year After Year**

At ADTRAV, our client consulting team has one job—to make sure your program is running at maximum operational efficiency. This is evidenced by our outstanding client retention rate and our track record of increased savings.

99%

**10-Year Client
Retention Rate**

15%

**Average Potential
Program Savings**



CONTACT US

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